WHY:

70%

of the girls and women publish on their Social Media pages only photos which they consider "perfect".



Meanwhile, of girls would like that people would focus more on who they are as persons than on what they look like.

Just some of the conclusions of the study\* done by Dove in Romania.





\* Source: Dove Study done by Ipsos in February 2021 on a sample of 300 girls (10-17 y.o.) and 300 women (18-55 y.o.)

# Frumusețe fără filtre

Honest conversation about confidence and beauty, with Gen Z girls

- What they think about beauty and the standards we use, as a society
- What is a healthy confidence and self esteem
- How we can support them



# **OBJECTIVE:**

Promote the **Dove "Ai încredere în tine"** program

www.dove.com/ro/incredereintine.html.

Educational hub, created by Dove for teens, parents, teachers and youth associations, about confidence and self esteem.

We adapted Dove's concept #Frumusețefărăfiltre and created a campaign to bring it to new audiences, using quality branded content and a new tool to measure the campaign's impact with the audience, for the first time in the Romanian market.

# WHEN:

August 2021



# WHAT WE DO:

We start a dialogue between generations. We bridge connections between all age generations – focusing on Gen X and Gen Z. We come together, we listen, we understand.

www.unica.ro/frumusete-fara-filtre

- ✓ Three interviews with three Gen Z girls:
  - Luiza Niculușcă, illustrator
  - Mara Oprea, director
  - Andreea Potra, Girl Up Romania president







# HOW WE DO IT:

 Along with the videos, we published three complex articles, for people who prefer to read.

 An interview with Melania Medeleanu about how the previous generations (her own) thought about beauty and confidence. To better understand the evolution to present day.

✓ <u>Brand Lift Measurement</u> – a complex study to evaluate the campaign's impact, a first in the Romanian market.

Social PR – we promote the videos in social media

 Media exposure to boost the project's awareness and the dialogue started by Dove in the Romanian society

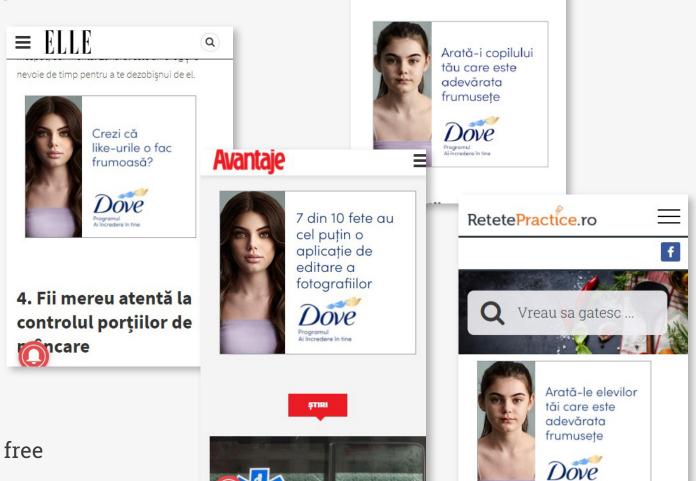
With precise data-driven instruments, we measure how the Dove brand is perceived by the public through the campaign.



# **Standard banners results**

330k views 623 clicks CTR de 0.19%.

Best performing banner: 300x250px (parents)



ſ۵.

Programul Ai încredere în tine

■ libertatea.ro

un alt plus al consumului de ananas la cină este și faptul că acesta ajută la îmbunătățirea calității somnului. Contribuie la creșterea nivelului de melatonină din organism, un hormon care

joacă un rol major în reglarea odihnei.

Estimated KIP's: 300.000 200.000 payed and 100.000 free Delivered 330.022

# **Native banners results**

1.78M views, 13.136 clicks CTR 0.74%. Best performing: mobile sticky frame, medium CTR 3%

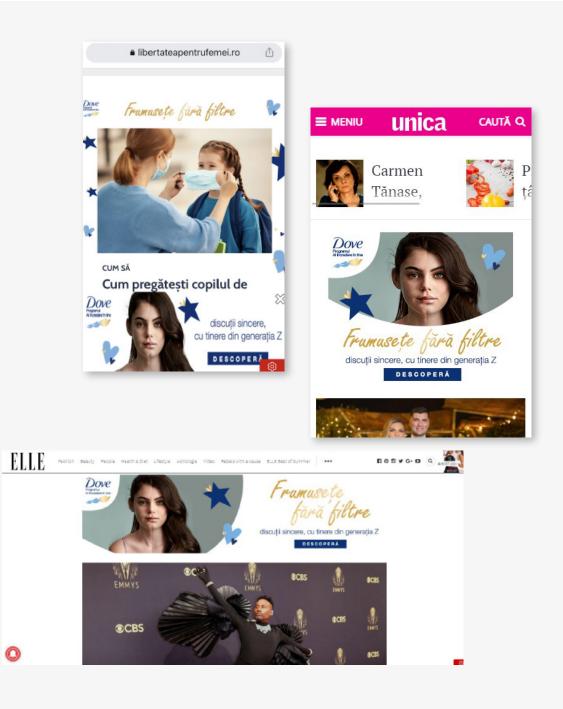
Estimated KIP's: 600.000 Delivered 1.780.128



Publicat pe 20 septembrie 2021

ramasete kara 1 / 10 - Vezi Galeria Foto in interiorul articolului discuții sincere, cu tinere din generatia Z DESCOPERÀ

Dove



# **BRAND LIFT MEASUREMENT**

• **"#FrumuseteFaraFiltre" – a 5-week integrated campaign** (display + natives/advertorials)

• The brand lift measurement for both components was designed around 4 brand funnel metrics, collecting the data using a single-question survey

• The total number of respondents: 1.045 (501 on display and 544 on the native component)

• The display component registered high levels of brand standings (the starting points of the campaign), and a 'average for display' brand lift (+0.9% total uplift). The strong levels of awareness (48%), consideration (32%), preference (24%) and action intent (10%) are the reflection of a fertile audience for the brand. The higher the brand standings, the harder it can be to increase these levels further and the goal shifts towards maintaining the existing levels.

• The native component had an excellent performance, registering +59.3% the total brand lift. Being more focused on engagement, rather than on driving action, the component has generated **an impressive brand lift score** on high and mid-level funnel metrics: **awareness (+18%), opinion (+19.6%) & positive attitude (+15.6%).** 

# FACEBOOK RESULTS

#### Overall Facebook Reach: Over 287.500

...



#### 20 July - O

In episodul 2 din #FrumuseteFäräFilte, seria noasträ de interniun sincere cu timere din Generatia 2, stäm de verbä cu Mara Oprea, negizoare, proaspät absolvertä da UNACI. Mara vede o stränsä legätura ihtera imaginite la care suntern expusi constant – preliucrate, cu Ittire, antifotale – și un standard de frumusete nerealist, care ne face ráu. Solutja el? Are legătură du tedatul. Ummärețe vedeo-nitevrul >>> https://bl.ty/GIN4FX7





			1
Performance	e for your post		×
11,332 People	Reached		
1,352 Reaction	s. comments & shares		
1,292	1,292 On post	0 On shares	13,193 People reached
34 O Love	34 On post	0 On abares	Boosled on 2 Au By Bopdan Gelo
3 🗃 Haha	3 On post	0 On shares	Paopla resolved
15 Comments	15 Cin Post	0 On Shares	Post Details
8 Sharee	8 Cin Post	0 Do Shares	Revista AVANTAJE
161 Post Clicks			Cum e să crești într-o lume modelată de internet? Din ce îți con
48 Photo views	6 Link olicits	107 Other Citolics @	Increderea? Cum vezi frumusetea? Sunt întrebări de la care an #FrumuseteFărăFitre, o serie de discuți sincere cu trei finere o 2. În primul episod, ilustratoarea Luiza Niculușcă vorbește desp
NEGATIVE PEEDDA			el în jurul idelior de teminitate și frumusețe și răspundurile pe ca în artă. Urmărește video-interviul >>> https://bit.ly/3/714GW
0 Hilde post 0 Report as spam	0 Hide post 0 Hide all posts 0 Unlike Page		
Reported state may	y ba, dalayad hom who	al appears on peets	UNDARO Discuti sincere despre încredere și frumusețe, cu tinore din Generatia Z. Episodul 1: Luiza
			23,036 1,008

People reached

By Begdan Galea

readhed

Boosted on 2 Aug 2021

() LRP

21.0K

OOV Badita Ionel. Silvia Poteolina and 707 others

Engagements

engagement

Comment

Complete

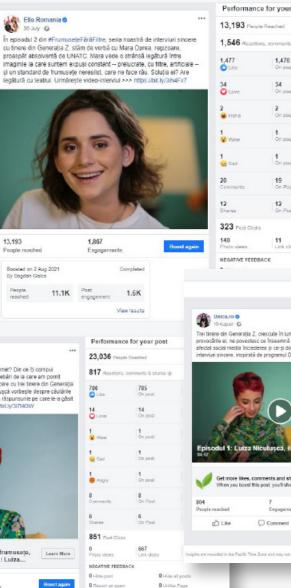
1.4K

8 Comments & shares

8.

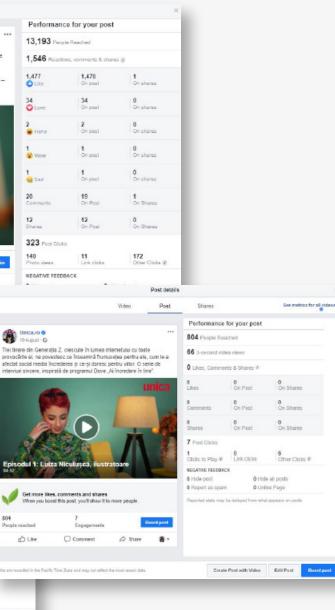
A Share

View result



Reported stats may be delayed from what appears on ports

Post Details



www.facebook.com/ElleRomania/posts/10160185792237345 www.facebook.com/unica.ro/posts/10160217663061495 www.facebook.com/368802373051/posts/10158784742828052 www.facebook.com/368802373051/posts/10158784741738052

	Elena Coman			
	Like · Reply · 7 w			
6	Vasilica Sica Anghel Felicitări! Succes!			
	Like · Reply · 7 w			
	Elena Coman			
ba! artistica, iar mihaela arata fabulos la 52 de ani!				

Despre încredere și frumusețe, cu Melania Medeleanu. "E mai

**Cristina** Cris

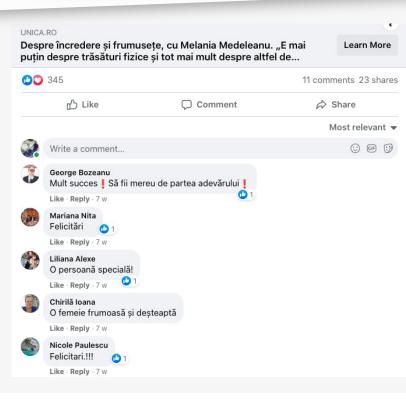
JNICA.RO

Felicitari! Like · Reply · 6 d

wow, este absolut superba



Like · Reply · 9 w





006

Learn More